



## AGENT/DISTRIBUTOR AGREEMENT

**BETWEEN:**

**DOOLIM-YASKAWA**

Represented by Mr Billy Park  
Acting as President by Mr Joey Lee  
Hereinafter referred to as “DOOLIM-YASKAWA”

**SYTRACO**

Represented by Abdolreza Assefi  
Hereinafter referred to as  
“The Agent/distributor hereafter called  
the Agent“

**WHEREAS :**

The Agent has business experience in the Territory (as here after defined) and is willing to promote, market, sell and distribute DOOLIM-YASKAWA products and services as well as offer commercial and legal advice on projects mutually agreed to be undertaken directly by DOOLIM-YASKAWA. The Agent furthermore actively work to develop the market in line with product and service development of DOOLIM-YASKAWA in the Territory.

DOOLIM-YASKAWA and the Agent have brought together to agree and define together the terms and conditions of their collaboration.

## TERRITORY

The Territory defined for this Agreement is composed with:

(Providing Painting Robot System and Related Service)

Main territory is Middle East Region.

- SYTRACO prepare Middle East market survey document
- SYTRACO control market management and share information to DOOLIM-YASKAWA
- Information should be transparent with each other

The Agent activities outside “Main territory” will have to be discussed and agreed with DOOLIM-YASKAWA. The Agent is not allowed to proceed any activity outside its “Main territory” without written allowance from DOOLIM-YASKAWA.

The Agent should avoid territorial conflict with DOOLIM-YASKAWA and local subsidiaries and/or partners. If there are any conflicts, The Agent should take proper actions with mediation by DOOLIM-YASKAWA

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## PRODUCTS

The Products defined for this Agreement are all DOOLIM-YASKAWA Automotive product and system.

### **1/ Spare parts**

Spare parts lists will be given to The Agent each year.  
Dedicated price lists will be given to The Agent.

### **2/ Products and System**

DOOLIM-YASKAWA focus on the package system price and share information with The Agent

Project volume special product pricing condition will be agreed with The Agent every year.

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